



Sheila Fenolio and Chad Messner come to speak to the group from Ansay & Associates LLC. They are located in the Fox Valley Office in Neenah. Ansay's Headquarters is in Port Washington with offices in Neenah, Mosinee, West Bend, Manitowoc, Burlington, Madison and Green Bay.

I need insurance for my business – Now what and where do I Start??

1. **General Overview** – brief explanation of the concept of insurance and how it all got started
2. **Discussion about the Major Components of Insurance and the basics of what is needed:**
 - a. **General Liability**
 - b. **Property Coverage**
 - c. **Auto Coverage**
 - d. **Umbrella**
 - e. **Workers Comp**
 - f. **Misc Coverages: hot buttons that have come-up in the past couple years**
 - i. Employment Practices
 - ii. Employee Benefits Liability
 - iii. Cyber Liability
 - iv. Pollution
 - v. Inland Marine/Scheduled Equipment
 - g. **Different ways of purchasing insurance coverage**
 - i. Direct Writer/Company
 - ii. Independent Agent
 - iii. Online Direct – mainly for personal insurance

Questions and Discussion